

*“Working with **Savincom** has been a pleasure. The account manager is very approachable. The support team is proactive and responds immediately. The online portal is user friendly. Our mobile bills came down drastically and our personnel spent lesser time administering the mobile phone account usage. I would highly recommend Savincom.”*

- St Giles Trust

St Giles Trust
National Charity

St Giles Trust is a charity helping people facing severe disadvantage to find jobs, homes and the right support they need. We help them to become positive contributors to local communities and wider society. The charity aims to break the cycle of offending, crime and disadvantage and create safer communities. They put offenders who want to change at the heart of the solution by enabling them to become trained professionals, using their skills and experience to help other offenders to change their lives. All our teams support the specific needs of people in the criminal justice system.

The Challenge

- ! With 262 mobile connections, St Giles Trust was facing inappropriate business mobile plans alarmingly high increases in expenditure.
- ! Efficient account management and better mobile plans were surely necessary to help St Giles Trust to cut down the cost of over exceeding data and voice allowances.

The Result

- 💡 Serving customers with the best service is our passion. We helped the charity to raise the number of lines from 262 to 364 lines and reduced their business mobile bill down by 12.10%.
- 💡 A customised monthly billing plan meant a stress-free mobile usage, both voice and data.
- 💡 Intermediate support, thorough cost management and regular analysis were keys in helping St Giles Trust to reduce mobile phone expenditure.

✓ **12.10%** reduction in business mobile bills whilst **102** lines added.

✓ Ensured more efficient working practices for the client, leading to productivity gains.

The Journey

- 🔧 Aiming to help the charity with a more efficient spending on business mobile, Savincom approached with a 5-simple-steps programme breaking down the current issues, analysed them and came back with a plan where there would be unlimited voice and data for a reasonable fixed monthly charge.
- 🔧 All St Giles Trust had to do was to contact us, we simplified the process, handled all the hard parts to help reduce the extra cost via effective account management and supportive response.

savincom
A Passion for Service

📍 **Location**
The Mille, 8th Floor 1000
Great West Road Brentford TW8 9DW

☎ **Sales team**
sales@savincom.co.uk
020 3544 7777

☎ **Support team**
support@savincom.co.uk
020 3544 7770