



Chesterfield Group

*"I am very glad that we worked with **Savincom** for the transition. We have now been working with them for over 5 years and the customer service is very prompt. I would highly recommend Savincom for their good product knowledge and great customer service."*

- Chesterfield Group

Chesterfield Insurance




A leading insurance company

Chesterfield insurance brokers were established in 1999. They are a Lloyds insurance and reinsurance broker, specialising in providing bespoke solutions to support the clients' growth and success. Chesterfield operates actively in all the major international markets.




A case study by **savincom**
A Passion For Service





The Challenge

-  Chesterfield Insurance's business mobile bill was not cost-effective, it is extremely beneficial if their accounts could be managed more efficiently therefore bring down the costs.
-  Looking for a cost-effective and smooth solution to switch their 56 lines from O2 to Vodafone.
-  Struggling with getting customers to interact with staff across desk phones, desktops and mobiles via a Unified Communications service.





The Result

-  The number of lines went up from 56 lines to 61 lines, while their Business Mobile Bills have been cut down by 40.21% (53.81% without anomalies).
-  Savincom provided Unified Communications solutions that enabled collaboration across platforms and boost productivity.
-  Savincom ensured extremely quick and pleasant responses and support to customer queries whenever and whatever the issues are.


 **40.21%** reduction resulted in Chesterfield's Business Mobile Bills.


 Smooth mobile network transition and Unified Communications solutions have enabled collaboration across platforms and boost productivity.


The Journey

-  Savincom created a smooth and effective transition for Chesterfield Insurance from O2 to Vodafone.
-  All the devices were configured and activated to ensure they were ready for the staffs as soon as the SIMs went live.
-  A Unified Communications solution was provided. This meant that landline, Desktop and mobile phone connection were all under one umbrella.
-  Efficient account management services ensured that the mobile costs were reduced by more than 40%.

savincom
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